

# TEWATOHNHI'SAKTHA

*Review*

3rd Quarter Report: October - December 2010

## From the Editor



the organization does, and what we are working on for the benefit of our Community. Please visit our website – [www.kedc.biz](http://www.kedc.biz) – and our facebook page for current information and messages from us.

I would like to stress that Tewatohnhi'saktha is committed to maintaining transparency. Comments and questions from community members are always welcome, and encouraged.

Your feedback will influence the information that is included in future editions of the Review. I am sure that if you have a question regarding Tewatohnhi'saktha's products, services or projects, chances are you're not the only one. So let's hear from you!

Nia:wen,

Lisa Lahache,  
PR/Communications Officer  
Tewatohnhi'saktha  
[lisa.lahache@kedc.biz](mailto:lisa.lahache@kedc.biz)  
[info@kedc.biz](mailto:info@kedc.biz)

For my debut as the editor of the Tewatohnhi'saktha Review, I am pleased to highlight some of Tewatohnhi'saktha's activities and present our strategic results for Quarter 3, 2010-2011 (Oct. 1-Dec.31). I hope that you will find this publication a useful resource for information on our divisional and organizational initiatives.

I am very excited to be given the opportunity to communicate Tewatohnhi'saktha's messages to the community of Kahnawake. The Tewatohnhi'saktha Review is just one of the mediums where you can expect to find out what

## Kahnawà:ke Sustainable Energies



Kahnawà:ke Sustainable Energies (KSE) is pleased to announce that its 24 MW St.-Cyprien-de-Napierville wind energy project has been selected to be awarded a 20-year power purchase agreement (PPA) by Hydro-Québec Distribution with operations to commence in December 2015.

The wind project consists of 8 turbines (3MW each) located on private farm lands in St. Cyprien-de-Napierville. The project is the only First Nations project to be awarded a PPA by Hydro-Québec.

Next steps for KSE include continuing our communications and awareness campaign with both com-

munities (Kahnawà:ke and St.-Cyprien-de-Napierville) as well as conducting environmental impact assessments.

The project is still subject to approval from the Bureau d'audiences publiques sur l'environnement du Québec (BAPE) and la Commission de protection du territoire agricole (CPTAQ).

For more information please visit the KSE website at [www.ksenergies.ca](http://www.ksenergies.ca).

*By Amy Rice, Economic Development Analyst*



## *In This Issue...*

**Career Building Skills** Third session of the program is underway.

**Introduction to Construction Trades** Program coming to a close with 15 students graduating

**Key Success Measures** A scoreboard of Tewatohnhi'saktha's progress

# KEY SUCCESS MEASURES (KSMs) - QUARTER 3

## A SCOREBOARD OF OUR PROGRESS

The following chart illustrates the key success measures and the targets Tewaohnni'saktha achieved in Quarter 3 (Oct-Dec 2010 of the 2010-2011 Fiscal Year). The KSMs effectively measure how we are achieving our Vision and Mission.

<b>REVENUE GENERATION DIVISION</b>				
<b>KSM</b>	<b>QUARTER 3 TARGET</b>	<b>QUARTER 3 RESULTS</b>	<b>YEAR-TO-DATE</b>	<b>ANNUAL TARGET</b>
Tewaohnni'saktha Consulting	\$31,296	-\$63,740	-\$145,517	\$10,052
Billboards	\$2,400	\$2,400	\$7,200	\$7,200
Onkwawista / Continent 8	\$0	\$7,954,146.50 (USD)	\$8,261,646.50 (USD)	\$4,200,000 (USD)
Mohawk Internet Technologies	\$0	\$0	\$0	\$0
Meeting Room/Office Space Rental	\$3,100	\$5,343.80	\$11,652.80	\$12,400
Business Complex	\$2,593	-\$2,482	\$44,276.09	\$3,420
Office Complex	\$52,596	\$43,076.99	\$175,398.80	\$174,983
TBLF Client Loan Interest	\$10,000	\$7,319	\$31,307	\$40,000
<b>TOTAL</b>	<b>\$26,348</b>	<b>\$394,650</b>	<b>\$394,650</b>	<b>\$4,454,455</b>
<b>SMALL BUSINESS SERVICES DIVISION</b>				
<b>KSM</b>	<b>QUARTER 3 TARGET</b>	<b>QUARTER 3 RESULTS</b>	<b>YEAR-TO-DATE</b>	<b>ANNUAL TARGET</b>
Number of businesses started or expanded*	See annual target	4 Micro, 1 Small 1 Medium	4 Micro, 6 small 1 Medium	7 Micro, 4 Small 1 Medium
Number of new jobs created by new business or business expansions	4	6 Part Time 8 Full Time	11 Part Time 13 Full Time	16
New loans under TBLF	\$75,000	\$159,898	\$161,384	\$310,000
*Micro = 1 employee; Small business = 2.5 employees; medium business = 5-10 employees				
<b>SMALL BUSINESS SERVICES DIVISION: Operational Measures</b>				
<b>KSM</b>	<b>QUARTER 3 TARGET</b>	<b>QUARTER 3 RESULTS</b>	<b>YEAR-TO-DATE</b>	<b>ANNUAL TARGET</b>
Total client contacts	150	128	489	700
Total clients served	50	47	158	200
New clients	5	7	18	20
Dollar value of products	\$30,000	\$21,956	\$72,113	\$220,000
<b>EMPLOYMENT &amp; TRAINING and SMALL BUSINESS SERVICES: Job Creation &amp; Business Expansion</b>				
<b>KSM</b>	<b>QUARTER 3 TARGET (in quarterly FTE)*</b>	<b>QUARTER 3 RESULTS (in quarterly FTE)*</b>	<b>AVERAGE Y -TO-D (in quarterly FTE)*</b>	<b>ANNUAL TARGET (in quarterly FTE)*</b>
Jobs created (unsubsidized)	21.2	31.7	34	20.9
Jobs created (subsidized)	11	2.7	12	11
Clients who attained employment (unsubsidized)	25	30.2	25.9	25
Clients who attained employment (subsidized)	13	3.7	12.6	13
*FTE = Full-time equivalents (number of times that full time employment [468.75 hours/quarterly or 1,875 hours/year] were achieved)				
<b>EMPLOYMENT &amp; TRAINING DIVISION: Operational Measures</b>				
<b>KSM</b>	<b>QUARTER 3 TARGET</b>	<b>QUARTER 3 RESULTS</b>	<b>YEAR-TO-DATE</b>	<b>ANNUAL TARGET</b>
Total clients served	187	92	688	750
Total client contacts	625	891	2415	2500
New clients	50	44	182	200
Dollar value of products (represents tuition, allowance and child care)	\$312,500	\$323,648	\$1,048,675	\$1,250,000

# Construction Trades course coming to a close

Tewatohnhi'saktha's Introduction to Construction Trades Program (ICT) began on April 26, 2010 and will be completed on February 18, 2011. The Introductory Trades modules that have been completed are Welding, Carpentry and Electricity. The Plumbing module began on December 16, 2011.

The ICT Program is a joint initiative with Nova Career Center and there are 15 students currently enrolled in the program at the ICT site located in a leased building in the industrial section of Chateaugay. The goal of the ICT Program is to help prepare students in deciding which vocational training program they would like to pursue.

During the course of the program, the students visited each of the Adult Education Centers where these trades are being offered. The Welding Module was held at Nova Career Center in Chateaugay and they visited the Chateaugay Valley Career Education Centre in Ormstown for a tour of the Construction Trades program; Pearson Electrotechnology Centre in Lachine for a tour of the Electricity

Program; and the next tour will be held at l'École des Métiers de la Construction in Montreal for a tour of their Plumbing Program.

The students were also taken to the Beauharnois Generating Station which is Hydro-Québec's most powerful generating stations as part of the Electricity component.

As the program is coming to a close, the students will be encouraged to enroll in the vocational program of their choice and to meet with their Employment Counselors. We have a few students who have decided to continue their academic studies to complete and acquire their High School Diploma.

Others are continuing to upgrade in Math and Physical Science to meet the entrance requirements for the Electricity DEP Program. We have some students who have tried all the trades and realized that they are interested in the ICT Trades or some may pursue C.E.G.E.P and/or University Education.

*By Coreen Delormier, Program Administrator*



Hands-on work in the electricity component of the program.



Verifying tail piece and P-trap are installed correctly. Below: Students in ITC advanced math class.



# Career Building Skills

November 26, 2010 marked the end of another successful session of the Careers Building Skills program. The second session began in early August of 2010, with a total of 18 students successfully completing the program this past November.

Thus far, considering the first and second cohort, the CBS program had seen a total of 33 students graduate and transition, either to post secondary education or directly into the local labour market.

Through the Career Building Skills program, students have had the opportunity to explore and visit local academic



Career Building Skills program session 2 graduates.

institutions and training centers, learn about today's labour market, develop and expand their professional and personal selves as well as complete a six-

week work placement in an area of their choice.

Promotion and recruitment for the third session of the Career Building Skills program

began in late November of 2010. A total of 22 students have been accepted and began programming in January 2011.

## Employment & Training makes policy changes

Effective Tuesday February 1, 2011, Tewatohnhi'saktha Employment & Training (E&T) Division implemented changes to its Training and Professional Development Policy. Over the past two months stakeholders have been informed of the changes via local media and direct mail. These changes were a result of the restructuring of programs from E&T funding sources.

The former Aboriginal Human Resource Development Strategy was terminated by the Federal government and replaced by a new program entitled Aboriginal Skills, Employment & Training Strategy. This prompted a program and policy review by

E&T, which was conducted in July 2010 and resulted in the revisions to the policy.

Tewatohnhi'saktha Board of Directors approved policy changes in an effort to increase the level of client service while making the most efficient use of program funding, which has not seen an increase since 1997.

Major modifications include the implementation of a new intake and counseling process where clients must meet an Employment Counselor before their program start date (30 days for academic programs and 60 days for vocational programs). This will allow E&T Counselors adequate time to work in conjunction with

clients and ensure exploration of potential fields of study. This new approach means that clients will have to plan their vocational and academic studies well in advance in order to qualify for financial support. Other modifications include enhanced focus on accredited training programs and assistance for those who are currently unemployed.

Tewatohnhi'saktha Director of Employment & Training Division, Steven O. Horne stated, "The policy changes will allow us to better serve our clients while engaging and empowering them to take a more active role in their career planning. The new processes will ensure



clients receive comprehensive academic, vocational and career guidance from our Counselors for the duration of the intake process through to program completion and workforce integration."

*By Marcy Delisle, Economic Development Analyst/External Consultant*



Our vision is a self-sufficient Community that fosters quality of life for Kanien'kehá:ka ne Kahnawakehró:non and creates collective prosperity for future generations consistent with our cultural values.

**CONTACT US:**

TEL. 450-638-4280

FAX. 450-638-3276

[www.kedc.biz](http://www.kedc.biz)

[www.shopkahnawake.com](http://www.shopkahnawake.com)